

*University of*  
**Indianapolis**

Vice President for Business and Finance/Treasurer  
1400 East Hanna Avenue  
Indianapolis, Indiana 46227  
(317) 788-3214 / Fax: (317) 788-3468

June 20, 2002

Mr. Ray Stanton  
Discovery Consulting Inc.  
3815 River Crossing Pkwy, Suite 100  
Indianapolis, IN 46240

Dear Ray,

Having just completed our agreement, I wanted to write to tell you how much I appreciated your services. I was reluctant at first to agree to having some of our valued business associates contacted by a third party, but having gone through the process, I must tell you that your company's contact with these businesses was very professional.

Your knowledge of the communications industry is vast and you only wanted for the University of Indianapolis what we were entitled to receive. Your process resulted in the recovery of our "entitlement." Thank you for your service.

Sincerely,

  
Kendall L. Hottell  
Vice President for Finance/Treasurer

