



8/1/02

To Whom It May Concern:

This is a letter of reference for Discovery Consulting Inc. 6340 Castleplace Drive, Indianapolis, IN. 46250. Penske Chevrolet, Penske Honda, and Penske Chrysler Jeep Dodge sought the help of Discovery Consulting to take a look at our phone systems. The purpose was to have an outside-unbiased third party investigate the cost of phone service from a technical viewpoint. Discovery Consulting reviewed phone bills, long distance and local, reviewed all of the system hardware and software, and carefully looked at who was providing what service.

Greg Wagner headed up the team from Discovery Consulting; Greg spent many hours reviewing all documents and recorded evidence. We are not yet finished with our project, but the initial savings have been very impressive. We feel Discovery has been very helpful in our negotiations with service providers for better rates, and with vendors for newer updated, state of the art, telecommunications equipment. Discovery provided us with the technical expertise that we felt we needed to properly and intelligently negotiate with equipment and service providers. Discovery did all the work and provided us with the answers we thought were necessary for sound decisions to be made.

Penske Auto Dealers in Indianapolis would recommend the services of Discovery Consulting very highly, should your business need this kind of assistance. They are very professional, knowledgeable, and willing to help with the customer's best interest in mind. We were most impressed with the total package provided by Discovery Consulting Inc.

Thanks,

A handwritten signature in blue ink that reads "Paul J. McDonald". The signature is written in a cursive style with a long horizontal stroke extending to the right.