

Don Hinds



September 26, 2006

Re: Discovery Consulting

It has not been too long ago that we felt overwhelmed by the extreme amount of red tape that we were forced to deal with in trying to resolve an issue that we had in renewing services with our telephone vendor. The service was good and we wanted to remain with the vendor but were not able to resolve billing issues.

We had been assured almost a year before our contract expired that we were getting a better rate. Unfortunately, the company had a high rate of turnover with their personnel and we were lost in the shuffle several times.

Discovery Consulting not only helped negotiate our present contract, but were able to fight through all the correspondence we had collected during the previous year and collect a huge credit which we knew we had coming, but were unable to make happen.

We are fortunate to have a relationship with Discovery Consulting.

Yours truly,

A handwritten signature in cursive script, appearing to read "Linda D. Butler".

Linda D. Butler
General Manager